

**Two Year Academic Course Schedule
Fall 2017 through Summer 2019**

Program: Marketing and Management

Program Chair: Ellen Swieter

Campus Phone Ext. # : 6522

Date Completed: 3-22-2017

Note to students: This schedule is only a guide to the minimum planned course offerings for each program so that you can plan your course of study. These courses will be offered as indicated, but they are not guaranteed to make unless minimum enrollments are met. Please check the current Aims class schedule for class times and additional offerings.

Campus (Cmp)

GR	Greeley
FL	Fort Lupton
LV	Loveland
O	Other

Times

M	Morning	(7:00 am - Noon)
A	Afternoon	(Noon - 5:00 pm)
D	Day	(Time Unspecified)
E	Evening	(Time Unspecified)
S	Self-directed	
ARR	Individually arranged (internship, practicum, etc.)	
CC	Contact Program Chair (above). Course will be offered when there is sufficient interest to meet class minimum.	
WK	Weekend	(varies)
Z	Alternative Delivery: Hybrid or online course where one or more class sessions may be held on campus	

Prefix	Course Number	Course Title	Credits	Fall 2017		Spring 2018		Summer 2018		Fall 2018		Spring 2019		Summer 2019	
				Cmp	Times	Cmp	Times	Cmp	Times	Cmp	Times	Cmp	Times	Cmp	Times
MAN	102	Business Ethics and Values	1.00	GR	Z					GR	Z				
MAN	104	Stress Management	1.00			GR	Z					GR	Z		
MAN	116	Principles of Supervision	3.00	GR	Z					GR	Z				
MAN	117	Time Management	1.00	GR	Z					GR	Z				
MAN	125	Teambuilding	1.00	GR	A	GR	Z			GR	Z	GR	Z		
MAN	128	Human Relations in Organizations	3.00	GR	Z					GR	Z				
MAN	200	Human Resource Management I	3.00			GR	E					GR	Z		
MAN	205	Event Planning	3.00	GR	Z					GR	Z				
MAN	212	Negotiations & Conflict Resolutions	3.00	GR	E					GR	Z				
MAN	215	Organizational Behavior	3.00			GR	D					GR	E		
MAN	216	Small Business Management	3.00			GR	Z					GR	Z		
MAN	224	Leadership	3.00			GR	Z					GR	D		
MAN	226	Principles of Management	3.00	GR	Z					GR	E				
MAN	230	Corporate Ethics & Social Responsibility (Previously MAN 246)	3.00	GR	D,Z	GR	D,Z	GR	Z	GR	D,Z	GR	D,Z	GR	z
MAN	240	Strategic Management	3.00			GR	Z					GR	Z		

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				Cmp	Times	Cmp	Times	Cmp	Times	Cmp	Times	Cmp	Times	Cmp	Times
MAN	275	Special Topics	1-6		CC		CC				CC		CC		
MAN	287	Cooperative Education/ Internship	1-6		CC		CC		CC		CC		CC		CC
MAR	111	Principles of Sales	3.00	GR	E					GR	Z				
MAR	117	Principles of Retailing	3.00	GR	Z					GR	Z				
MAR	160	Customer Service	3.00			GR	Z					GR	Z		
MAR	185	Independent Study	1-6		CC										
MAR	216	Principles of Marketing	3.00	GR	D					GR	X				
MAR	220	Principles of Advertising	3.00			GR	D					GR	Z		
MAR	235	Consumer Behavior	3.00		CC										
MAR	240	International Marketing	3.00		CC										
MAR	258	Marketing Research	3.00		CC										
MAR	275	Special Topics	1-6		CC										